

BALANCE SHEET

At as 30 Sep 2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		467,163,495,455	411,643,224,780
I. Cash and cash equivalents	110		85,610,512,124	142,577,162,278
1. Cash	111		17,610,512,124	51,077,162,278
2. Cash equivalents	112		68,000,000,000	91,500,000,000
II. Short-term financial investments	120		8,278,500,000	2,431,533,600
1. Short-term investments	121		11,349,000,000	2,432,206,915
2. Provision for devaluation of short-term security investments	129		(3,070,500,000)	(673,315)
III. Receivables	130		227,156,428,756	195,085,012,982
1. Trade accounts receivables	131		197,061,680,461	168,127,479,920
2. Advances to suppliers	132		30,919,887,118	27,950,820,766
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134			
5. Other receivables	138		22,173,976	121,243,805
6. Provision for short-term bad receivables	139		(847,312,799)	(1,114,531,509)
IV. Inventories	140		145,998,727,465	71,538,688,810
1. Inventories	141		145,998,727,465	71,538,688,810
2. Provision for devaluation of inventories	149			
V. Other short-term assets	150		119,327,110	10,827,110
1. Short-term prepaid expenses	151		-	-
2. VAT deductible	152		-	-
3. Tax and accounts receivable from State budget	154		827,110	827,110
4. Other short-term assets	158		118,500,000	10,000,000
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		127,013,778,244	125,693,675,968
I. Long-term receivables	210		-	-
1. Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		126,689,714,467	124,452,253,581
1. Tangible fixed assets	221		101,952,580,635	114,548,474,604
- Historical cost	222		417,414,960,181	401,582,672,149
- Accumulated depreciation	223		(315,462,379,546)	(287,034,197,545)
2. Finance leases fixed assets	224		-	-
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227		9,689,575,827	9,903,778,977
- Historical cost	228		18,536,117,746	18,536,117,746
- Accumulated depreciation	229		(8,846,541,919)	(8,632,338,769)
4. Construction in progress expenses	230		15,047,558,005	-
III. Property investment	240		-	-
- Historical cost	241		-	-
- Accumulated depreciation (*)	242		-	-
IV. Long-term financial investments	250		-	-
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252			
3. Other long-term investments	258			
4. Provision for devaluation of long-term finance investment	259			
V. Other long-term assets	260		324,063,777	1,241,422,387
1. Long-term prepaid expenses	261		324,063,777	1,241,422,387
2. Deferred income tax assets	262			
3. Others	268			
VI. Goodwill	269		-	-
TOTAL ASSETS	270		594,177,273,699	537,336,900,748
CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		109,557,634,076	84,242,506,202
I. Short-term liabilities	310		109,557,634,076	84,242,506,202
1. Short-term borrowing and debts	311		-	-
2. Trade accounts payable	312		61,594,225,812	43,554,727,521
3. Advances from customers	313		4,700,625,489	3,839,848,600
4. Taxes and liabilities to State budget	314		9,312,075,083	7,432,647,408
5. Payable to employees	315		21,351,851,370	16,126,539,072
6. Payable expenses	316		-	2,187,781,997
7. Accounts payables	317			
8. Payable in accordance with contracts in progress	318			

9. Other short-term payables	319		5,439,529,206	5,477,743,545
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		7,159,327,116	5,623,218,059
II. Long-term liabilities	330		-	-
1. Long-term accounts payables-Trade	331			
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333		-	-
4. Long-term borrowing and debts	334		-	-
5. Deferred income tax	335		-	-
6. Provision for unemployment allowance	336		-	-
7. Provision for long-term liabilities	337		-	-
B. OWNER'S EQUITY (400= 410+430)	400		484,619,639,623	453,094,394,547
I. Capital sources and funds	410		484,619,639,623	453,094,394,547
1. Paid-in capital	411		149,999,980,000	149,999,980,000
2. Capital surplus	412		154,777,960,000	154,777,960,000
3. Other capital of owner	413		-	-
4. Treasury stock	414		-	-
5. Assets revaluation difference	415		-	-
6. Foreign exchange difference	416		-	-
7. Investment and development fund	417		110,646,583,192	73,398,072,606
8. Financial reserve fund	418		11,908,641,769	8,238,231,241
9. Other fund belong to owner's equity	419		-	-
10. Retained profit	420		57,286,474,662	66,680,150,700
11. Capital for construction work	421			
II. Budget sources	430		-	-
2. Budgets	432			
3. Budget for fixed asset	433			
C. MINORITY INTEREST	439			
TOTAL RESOURCES	440		594,177,273,699	537,336,900,749

OFF BALANCE SHEET ITEMS

Items	Code	Note	Ending Balance	Beginning Balance
1. Operating lease assets		24	0	0
2. Goods held under trust or for processing			0	0
3. Goods received on consignment for sale			0	0
4. Bad debts written off			770,443,718	770,443,718
5. Foreign currencies:				
+ USD				614,268,29
+ CHF				57,094.60
6. Subsidies of state budget			0	0

INCOME STATEMENT

Quarter 3/ 2010

Unit: VND

Items	Code	Note	Quarter 3		Accumulation	
			Current year	Previous year	Current year	Previous year
1	2	3	4	5	6	7
1. Sales	01		314,492,297,809	256,104,424,146	918,567,113,019	751,769,571,725
2. Deductions	02		1,727,041,105	1,777,827,888	5,645,007,009	5,994,182,809
3. Net sales and services	10		312,765,256,704	254,326,596,258	912,922,106,010	745,775,388,916
4. Cost of goods sold	11		285,161,415,932	223,556,943,374	827,693,637,490	659,160,850,243
5. Gross profit	20		27,603,840,772	30,769,652,884	85,228,468,520	86,614,538,673
6. Financial income	21		3,893,448,902	2,847,775,705	9,838,534,409	8,432,736,767
7. Financial expenses	22		1,539,810,006	343,527,413	3,609,237,947	(127,653,872)
<i>Include: Interest expense</i>	23		31,920,000	51,097,562	65,561,604	116,021,962
8. Selling expenses	24		3,914,833,717	3,808,229,311	12,209,008,397	8,944,204,708
9. General & administrative expenses	25		6,353,732,089	4,555,020,323	15,816,618,046	15,457,602,186
10. Net operating profit	30		19,688,913,862	24,910,651,542	63,432,138,539	70,773,122,418
11. Other income	31		314,132,314	12,883,850	604,838,335	216,428,912
12. Other expenses	32		-	-	29,601,008	-
13. Other profit	40		314,132,314	12,883,850	575,237,327	216,428,912
14. Profit or loss in joint venture	45					
15. Profit before tax (50=30 + 40)	50		20,003,046,176	24,923,535,292	64,007,375,866	70,989,551,330
16. Current corporate income tax expenses	51		2,500,380,772	3,115,441,912	8,720,901,204	8,873,693,917
17. Deferred corporate income tax expenses	52					
18. Profit after tax (60=50 - 51 - 52)	60		17,502,665,404	21,808,093,381	55,286,474,662	62,115,857,414
18.1 Profit after tax of minorities	61					
18.2 Profit after tax of the parent company's shareholders	62		-	-	-	-
19. EPS (VND/share)	70					

CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
1	2	3	4	5
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Cash received from sale or services and other revenue	01		971,181,108,824	863,435,204,317
2. Cash paid for supplier	02		(873,899,379,352)	(698,531,394,409)
3. Cash paid for employee	03		(60,814,875,007)	(56,683,524,639)
4. Cash paid for interest	04		(65,561,604)	(116,021,962)
5. Cash paid for corporate income tax	05		(10,076,611,567)	(11,417,460,074)
6. Other receivables	06		568,286,530	8,860,631,946
7. Other payables	07		(8,906,312,054)	(12,799,023,683)
Net cash provided by (used in) operating activities	20		19,510,455,770	92,748,411,496
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
1. Cash paid for purchase of capital assets and other long-term assets	21		(38,430,813,394)	(34,689,433,933)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		364,322,079	24,090,910
3. Cash paid for lending or purchase debt tools of other companies	23		(410,661,770,000)	(445,958,321,595)
4. Withdrawal of lending or resale debt tools of other companies	24		401,744,976,915	446,238,303,336
5. Cash paid for joining capital in other companies	25		(22,587,814,216)	
6. Withdrawal of capital in other companies	26			
7. Cash received from interest, dividend and distributed profit	27		8,089,820,392	6,816,448,826
Net cash used in investing activities	30		(61,481,278,224)	(27,568,912,456)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
1. Cash received from issuing stock, other owners' equity	31			-
2. Cash paid to owners equity, repurchase issued stock	32		-	-
3. Cash received from long-term and short-term borrowings	33		19,063,153,951	12,530,000,000
4. Cash paid to principal debt	34		(19,063,153,951)	(12,530,000,000)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(14,995,827,700)	(37,459,510,965)
Net cash (used in) provided by financing activities	40		(14,995,827,700)	(37,459,510,965)
Net cash during the period (20+30+40)	50		(56,966,650,154)	27,719,988,075
Cash and cash equivalents at beginning of year	60		142,577,162,278	94,945,464,293
Influence of foreign exchange fluctuation	61			
Cash and cash equivalents at end of year (50+60+61)	70		85,610,512,124	122,665,452,368